



ECONOMIC VIEW

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September 14, 2009



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2009

Project Wins:

10

Square Footage 1,326,374
Jobs 1,051 New / 152 retained

Companies:

- Whirlpool
- O'Reilly AutoParts
- Electric Vehicles Intl USA
- DRYCO Construction
- Advanced H2O
- Wire Mesh Corporation
- French Oils, LLC
- JM Eagle
- Gordon Trucking
- Trincher Family Estates

September

10 - Business
Briefing
7:30 - 8:30 AM

Six San Joaquin Companies to be Honored September 16th

Delicato Family Vineyards to receive "Green" award

Six new and expanding companies that are classified as "industrial" such as logistic providers and manufacturers will be honored at the Greater Stockton Chamber of Commerce 45th Annual Industrial & Technology Barbeque on Wednesday, September 16 at 5:30 PM at the Stockton Hilton.

Delicato Family Vineyards (DVF) will be receiving a special "green" award from Pacific Gas & Electric Company, one of the founding sponsors. This award is a new element for this annual event.

Also new this year is the venue. The event was traditionally been held at Mickle Grove Park and last year was at the Lexington Hotel in downtown Stockton. This year it will be at the Stockton Hilton, in midtown, with an expanded menu and wine tasting hosted by one of the honorees.



Four hundred business and community people are expected to attend. A brief program describing the companies begins at 7:30 PM.

The Chamber annually honors those industrial companies that meet or exceed two of the following criteria: 20 new

16 - Community
Coordination
Committee meeting
8:30 AM

16 - **Industrial
BBQ - Stockton
Hilton 5:30**

24
- Board of
Directors Meeting
8:00 - 9:30 AM

October

8 - Business Briefing
7:30 - 8:30 AM

22 - Board of
Directors Meeting
8:00 - 9:30 AM

27-29 - Solar Power
International,
Anaheim, CA

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jobs to San Joaquin County, 20,000 square feet of new or expanded space or \$1 million in capital investment.

Founding Sponsors are: San Joaquin Partnership which assisted all the companies in their expansions and locations, Pacific Gas & Electric, San Joaquin County Economic Development Association and Stockton Chamber of Commerce.

"These locations and expansions illustrate the diversity of business within San Joaquin County. Collectively, they represent nearly 200 new jobs and more than 300 retained jobs, nearly two million square feet and approximately \$164 million in capital investment in this county," says Michael E. Locke, Partnership President & CEO.

New companies to be honored are: Crate and Barrel, which has just received a LEED Gold designation - the first industrial building in San Joaquin County to receive this designation, and Wire Mesh Corporation. Expanded companies to be honored are: Advanced H2O, JM Eagle, Trincherro Family Estates and Yara North America.

For more information and for reservations, call 209-547-2960.

New Investor ConSol

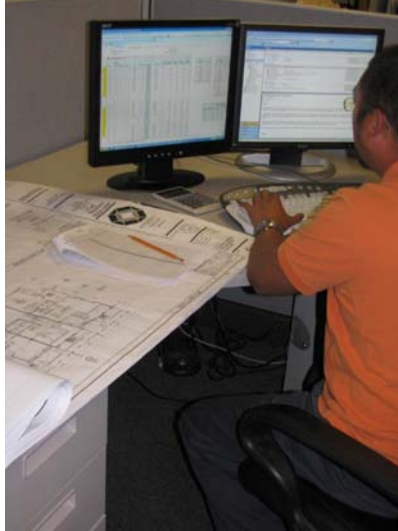
ConSol has been providing energy solutions for builders, government agencies, utilities, trade associations and developers since 1981. It is represented by its president, Mike Hodgson.

ConSol is actively pursuing partnerships in the Central Valley to optimize Small City EECBG allocations and SEP funding of AB811 and community-based retrofit programs.

The company provides energy code compliance, mechanical engineering design services, green program design and management, builder energy code training, Home Energy Rating System (HERS) inspections, and its ComfortWise® family of products. ConSol is a Department of Energy (DOE), Building America team lead. Through research, development, and effective communication of key research



results and system-based strategies, ConSol helps mainstream innovative construction techniques.



Key personnel include: Mike Hodgson, President; Rob Hammon, Ph.D., Principal; Mark Kindelberger, VP Sales and Marketing; and Ethan Sprague, Consulting Director.

For more information, please call 209.473.5072 or visit [ConSol](#)

Update: City of Stockton Oversight Commission

The City of Stockton approved a Settlement Agreement between the City of Stockton and the Building Industry Association of the Delta. The subject of the Settlement Agreement related to the basis for building permit fees, processing fees and mitigation fees and their collection and usage within the City of Stockton

The agreed upon steps as part of the Settlement Agreement include:

- Consideration by the City Council of the 2008 fee study and recommendation for modification to the current fee structure.
- The establishment of a Development Oversight Commission
- The adoption of Public Facilities Fee Program Administrative guidelines defining the use, accounting for and setting forth the process for transfers.

This Settlement Agreement will not only impact residential development but also commercial and industrial projects and thus impact projects related to the Partnership's activities.

In the Settlement Agreement, a Development

Oversight Commission is to be formed within four months after execution of the agreement. The San Joaquin Partnership is a designated member and is represented by its president & CEO, Michael E. Locke.

San Joaquin County Enterprise Zone

On June 22, 2008, the San Joaquin County Enterprise Zone expanded to include parts of Lodi, Manteca, Tracy, Lathrop and an increased Stockton area.

The County Enterprise Zone provides five categories of tax savings for businesses located within zone boundaries:

1. Hiring Tax Credit
2. Sales and Use Tax Credit on qualified machinery purchases used in production
3. Business Expense Deduction - up to \$20,000 per year on tangible personal property
4. Net Operating Loss Carryover - up to 100% carryover to future years
5. Net interest deduction for lenders - which may result in 3-4% increase in return on investment.

How can this help your business? When you hire qualifying employees, tax credits can total \$37,400 per employee over five years. Visit [San Joaquin County Enterprise Zone](#) for more information.

EZ Specialists Connie Rill and Ed Wanket are available to provide Enterprise Zone assistance by calling 209-468-3615.

Do not leave dollars on the table- call today!



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