



**SAN JOAQUIN
PARTNERSHIP**

Visit us on the web at
www.sjpnet.org



ECONOMIC VIEW

Economic Development for the Benefit of San Joaquin County

IN THIS ISSUE:

March 19, 2010

Annual Meeting-Panel Discussion "A Look Ahead"
New Investor: Tecta America
Health Plan of San Joaquin--Health Focus Group
EVI's Zero Emission Vehicles receive approval
Enterprise Zone - don't leave \$ on the table!

SIGN UP

Click to receive our
newsletter!

**2010
Project Wins**

2

Square

Footage 91,500

Jobs 80 New

Companies:

Wine Bottle Recycling
Waste Recovery West

San Joaquin Partnership Looks Ahead at Recent Annual Meeting

San Joaquin County, as well as the entire San Joaquin Valley, holds tremendous potential for growth even as it struggles to emerge from the recession. This message was conveyed by a panel of development experts, business and government leaders during the recent annual meeting for the San Joaquin Partnership.

MARCH

3 - Annual Meeting
of Investors

25 - Board Meeting
8:00-9:30 AM

APRIL

17-23 - One Voice
Washington D.C.

25 - Board Meeting
CANCELLED

24-28 - IAMC
Colorado Springs, CO

QUICK LINKS

San Joaquin
Partnership
HOME PAGE

MEMBERSHIP

CONTACT US

BOARD OF
DIRECTORS

ECONOMIC
DEVELOPMENT
STRATEGY

REPORTS

San Joaquin County
REAL ESTATE
DATABASE

DEMOGRAPHICS

ENTERPRISE ZONE

HUMAN RESOURCES

TRANSPORTATION

QUALITY OF LIFE

SEISMIC STABILITY



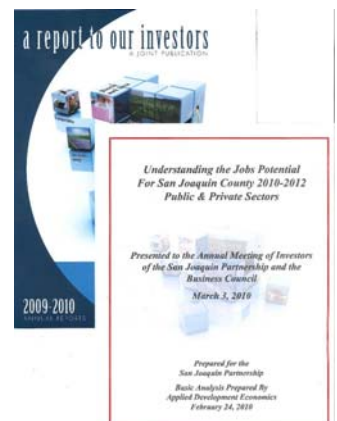
Left to right: Fritz Grupe (The Grupe Company), Jim Mayer (California Forward), Ann Johnston (Mayor, City of Stockton), Leroy Ornellas (Supervisor, San Joaquin County), Pete Weber (California Partnership for the San Joaquin Valley), Scott Lamson (ProLogis), and Kevin Huber (The Grupe Company)

Chairman Kevin Huber reported on the Partnership's economic development success for 2009, which included sixteen (16) successful client locations, retentions and expansions.

During the panel presentations, Huber presented an anticipated 30,000 new jobs that will be generated by 2012 based on the planned construction of three state prison medical facilities, a Veterans Administration health clinic, a new San Joaquin County Superior Court and nine major highway projects, as well as private business investment. The projections were from a special report prepared for the San Joaquin Partnership entitled, "Understanding the Jobs Potential for San Joaquin County 2010-2012 -- Public & Private Sectors".

More than 200 people attended the event held at the Stockton Golf and Country Club on March 3, 2010.

To request a copy of the San Joaquin Partnership's Annual Report or a copy of the special report--"Understanding the Jobs Potential for San Joaquin County...", please send an email request to sjp@sjpnet.org.



New Investor



CEI Roofing California, a Tecta America Company has been servicing the San Joaquin Valley since 1987. It is represented by Juli Hunt, its Business Development Manager.

From the beginning Tecta America embraced a new vision for the commercial roofing industry. More than any other characteristic, what shapes Tecta America is its dedication to quality. With more than 3,000 roofing professionals in over 50 locations, fully licensed to work anywhere in the U.S., it means best-in-class responsiveness and a depth of resources in which no other company can complete.

With locally operated branches plus the strength of one national company, Tecta America offers the best of both worlds: an in-depth knowledge of the unique needs of the community, as well as access to resources available only to a large national roofing company. The company is certified on every major roofing system and is the largest customer of every major roofing manufacturer.



Tecta America takes a consultative approach when developing a roofing solution for facilities. Its experts work closely with clients to assess their needs and determine the project goals. There are a wide range of roof systems and materials to choose from depending on your facility and budget objectives. Unlike smaller roofing companies that may be proficient in one type of roofing, Tecta America is certified in all systems such as:

Built-up Roof, Single-ply Roof, Tapered Insulation, Green Roofs, Lightweight Concrete, Modified Bitumen, Metal Roofing, Architectural Sheet Metal, and Cool Roofs.



The company offers the most comprehensive range of services in the industry. Whether it's extending roof life, installing a green roof or performing a replacement, it is there from initial consultation to installation to follow up maintenance and beyond. Services include: new construction, repairs & service roof asset management, environmental solutions, inspections, roof replacement, planned maintenance and disaster response.

With today's soaring energy prices and an increased importance placed on corporate responsibility, more and more organizations across the globe are incorporating green building as part of their real estate strategies. From daylighting to solar installations to cool roofs and more, putting your roof to work with Tecta Environmental Solutions is smart business.

Contact: Juli Hunt 209-321-6876
jhunt@ceiroofingcalifornia.com
www.tectaamerica.com

Focus Group Held on Health Care Issues

The San Joaquin Partnership and the Health Plan of San Joaquin held a focus group on February 16, 2010. Several local employers attended and shared their thoughts on the current health care environment.

By far, the biggest concern amongst the participants was

affordability of health insurance premiums. Also of concern was the uncertainty surrounding health care reform. The San Joaquin Partnership and Health Plan of San Joaquin hope to use this information to better understand the health care needs of mid-sized and large employers throughout the county.

Daniel Natividad, Membership Development Manager at Health Plan of San Joaquin, was appreciative in saying, "the feedback the group gave was invaluable. The Partnership and HPSJ will definitely be able to use this information to identify opportunities to improve the health and well-being of our local community".

For more information on this topic, please contact Daniel Natividad--Health Plan of San Joaquin at 209-461-2226.

CARB Approves EVI's ZERO Emission Vehicles

Electric Vehicles International, headquartered in Stockton, California, has received approval from the California Air Resources Board on its fully electric return-to-base Medium and Heavy-Duty trucks. CARB's approval recognizes that EVI's Freightliner Custom Chassis model EVI-WI and Daimler Freightliner M2 Model EVI-MD are clean, California-certified zero emission vehicles. These US Department of Transportation approved, road-ready vehicles are optimized for delivery and other return-to-base applications, offering a sustainable solution for California's fleet operators.

"With this approval, our customers will be eligible for various state and federal rebates and incentives," says Steve Riley--VP of Sales & Marketing. "We decided to move our headquarters from Mexico to Stockton, CA to take advantage of these incentive opportunities that benefit our customers and get EVI trucks on the road as soon as possible."



CARB will be offering rebates of \$20,000 per vehicle beginning mid-March 2010 through its Clean Vehicle Rebate Program. These rebates lower the upfront cost and accelerate the payback period for fleet operators and other customers.

"Programs like CARB's Clean Vehicle Rebate Program bring innovative, clean technologies such as ours to the market," says Ricky Hanna,--CEO of EVI-USA. "Encouraging adoption of green technology will not only grow our customer base, but also generate green jobs and improve air quality."

In November 2009, Governor Schwarzenegger led the celebration of the grand opening of EVI's state-of-the-art worldwide headquarters and primary US manufacturing plant in Stockton, California. For more information on EVI, please visit their website at www.evi-usa.com.

San Joaquin County Enterprise Zone

On June 22, 2008, the San Joaquin County Enterprise Zone expanded to include parts of Lodi, Manteca, Tracy, Lathrop and an increased area in Stockton to total more than 650 square miles.

The County Enterprise Zone provides five categories of tax savings for businesses located within zone boundaries:

1. Hiring Tax Credit - up to \$37,400± per eligible employee over a five year period.
2. Sales and Use Tax Credit on qualified machinery
3. Business Expense Deduction - up to \$20,000 per year on tangible personal property
4. Net Operating Loss Carryover - up to 100% carryover to future years
5. Net interest deduction for lenders - which may result in 3-4% increase in return on investment.

How can this help your business?

Visit www.sjcez.org for more information or contact your EZ Specialists: Connie Rill and Ed Wanket at 209-468-3615.

Qualifying businesses may capture tax credits from June 22, 2008!

Do not leave dollars on the table - call

today!



Copyright (c) 2009 San Joaquin Partnership, All rights reserved.

[Forward email](#)

✉ **SafeUnsubscribe®**

This email was sent to becker@sjpnet.org by jklevan@sjpnet.org.

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



San Joaquin Partnership | 2800 W. March Lane, Suite 470 | Stockton | CA | 95219