



**SAN JOAQUIN
PARTNERSHIP**

ECONOMIC VIEW

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January 22, 2010

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2010

Project Wins

2

Square Footage 91,500

Jobs 80 New

Companies:

Wine Bottle Recycling
Waste Recovery West

2009 - FINAL

Project Wins:

16

Square Footage 2,280,962

Jobs 1,139New/226Retained

Companies:

Whirlpool

O'Reilly AutoParts

Electric Vehicles Intl USA

DRYCO Construction

Advanced H2O

Wire Mesh Corporation

French Oils, LLC

JM Eagle

Gordon Trucking

Trinchero Family Estates

General Mills/United Facilities

ACE Train Maintenance Facility

Franklin Templeton Data Center

Onsite Electronics Recycling

RevChem

Latitude 1

Wine Bottle Recycler Locating to Long-Vacant Stockton Cannery

Wine Bottle Recycling is taking over a part of the former Del Monte fruit cannery in east Stockton to operate a wine bottle washing operation.

The company looks to begin operations in June and will offer wineries clean, reused bottles as a "green", as well as less expensive, option to purchasing new glass bottles.

The San Joaquin Partnership has been working with the company providing information on permitting and financing and incentive options including the San Joaquin County Enterprise Zone. Mike Locke, Partnership president & CEO, says Stockton is the perfect locale for this type of start-up venture.

"We are in the heart of wine country here with the expansion and growing popularity of the Lodi Appellation and the proximity of the Napa Valley and Madera regions," explains Locke.

Bruce Stephens, Wine Bottle Recycling CEO, announced his plan during a local chamber organization meeting in early January. He explained that California wineries produce about 300 million cases of wine a year with 70% of that in the San Joaquin Valley.

He said that his company will initially receive bottles from large-scale wineries, but eventually he hopes to establish a post-consumer collection system for wine bottles.

The facility is 80,000 square feet and Stephens says he

January 2010

18 - Martin Kuther King Birthday - Offices of the San Joaquin Partnership will be closed

28 - Board of Directors meeting 8:00-9:30 AM

February 2010

3 - Community Coordination Committee 8:30 AM

8-11 MD & M/WestPack Anaheim, CA

15 - President's Day Holiday - Offices of the Partnership will be CLOSED

25 - Board of Directors meeting 8:00-9:30 AM

Community Foundation of San Joaquin Announces Officers

Dave Vaccarezza (California Waste Recovery Systems) is the newly elected Chairman of the Board of the Community Foundation of San Joaquin, Scott Beattie (Calone Law Group) is Vice Chairman, Teresa Mandella (Ameriprise Financial) is Secretary and David Vaughn, CPA will serve as Chief Financial Officer. Also serving on the Board of Directors are Bob Kavanaugh (community leader), C. Joe Crane (F&M Bank), John Harris (City of Manteca), Duane Isetti (community leader), Ray McCray (City of Tracy and financial

expects to hire 15 people at the start up, expanding to 60 employees in five years.

New Investor

Frank C. Alegre Trucking, Inc.

is represented by its president, Anthony J. Alegre. The company was established in 1963 by Frank C. Alegre, Sr. and is now owned by Anthony Alegre and vice president Robert A. Fowler.

Alegre Trucking currently hauls for more than 150 accounts in a service area including the San Joaquin Valley, Stanislaus County, Sacramento, Fresno, the Bay Area, Los Angeles and various interstate routes.

They employ more than 200 people on a year round basis and currently operate approximately 155 tractors and 400 sets of trailers. The various trailing equipment includes: bottom dumps, transfers, pneumatics, end dumps, side dumps and a lowbed trailer.

Alegre hauls a variety of commodities including rock, sand, gravel, dirt, rip rap, cement, sugar, flour, vegetable oil and plastic.

For more information



consultant), Peter Ottesen (SJCOE-retired), Charles Patmon III (Patmon Company Inc), Diana Slawson (San Joaquin Delta College) and John Vera (community leader). Linda Guinn will serve as President and Paul Perkins as Chief Executive Officer.

Community Foundations build and strengthen communities by making it possible for a wide range of donors to create permanent charitable endowments to meet critical needs.

"By word of mouth, an awareness is growing and has generated many conversations and leads in the community, paving the way for many more funds to come," said Paul Perkins, CEO of the Community Foundation of San Joaquin.

Over the next year, Paul anticipates many private foundations will look to the Community Foundation of San Joaquin as a source to transfer funds to, by creating a Donor Advised Fund, as they close down their private foundations. Donor Advised Funds with the Community Foundation can cost thousands of dollars less to maintain than what is costs to run a private foundation - a factor that has taken on increased significance as many foundation's assets have plunged.

According to Paul Perkins, CEO, it took about a year to attract the first Donor Advised Fund. The donor benefited with an immediate tax deduction and will advise the fund on

please visit [Alegre Trucking](#) or call 209-334-2112.

01/16/2009



HEALTH PLAN OF SAN JOAQUIN AND THE SAN JOAQUIN PARTNERSHIP TO HOLD DISCUSSIONS REGARDING EMPLOYER HEALTH CARE COSTS

Health Plan of San Joaquin and the San Joaquin Partnership will hold meetings on **February 16th** with local business leaders to discuss health care costs and its effects on local businesses in the San Joaquin Central Valley.

According to a study from the UC Berkeley School of Public Health, local business owners have seen, on average, premium increases of 10.1% per year for the past several years. In addition, health insurance premiums increased by 138% for California businesses from 1999 to 2008.

To better understand how these costs have affected local businesses, Health Plan of San Joaquin in conjunction with the San Joaquin Partnership will hold two meetings with San Joaquin County business leaders to discuss the current health care landscape.

The meetings will be held at Health Plan of San Joaquin's headquarters - 7751 S. Manthey Road in French Camp, CA

February 16, 2010 - 7:30 - 9:00 AM - breakfast provided

February 16, 2010 - 12:30 - 2:00 PM - lunch provided

Local HR executives and business owners are encouraged to attend. ***Attendees will receive a \$50 Lincoln Center (Stockton) gift card, redeemable at all Center shops.***

Space is limited so please contact Daniel Natividad at 209-461-2224 or email: dnatividad@hpsj.com

HPSJ is a non-profit health plan initiated by San Joaquin County in 1994 and began offering managed health care services to San Joaquin County Medi-Cal recipients in 1996. It has served more than 56,000 members through its Medi-Cal program. It is also the leading area plan serving the State's Healthy Families program and has achieved the

where they would like grants to go. The Community Foundation will perform all the record keeping and due diligence required. Perkins noted Donor Advised Funds aren't required to make distributions as often as private foundations and investment earnings are not taxed, allowing philanthropic funds to grow. Privacy is another potential benefit. Private Foundation tax forms, which contain details on grants and other revealing information about a donor, are easy to find on the Web, Perkins said. Essentially Private foundation grant information is public because of the details required on the IRS 990-PF, but giving through a Donor Advised Fund at the Community Foundation gives the donor privacy since the public form prepared by the Community Foundation on Donor Advised Fund activity does not list individual account details.

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\$ on the table!

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Community Provider Plan designation since the program's inception in 1998 to ensure discounted coverage for over 8,200 children. In 2003, the Health Plan received State licensure to offer commercial insurance products, leading to the development of the Healthy Kids Program for over 2,500 children without public or private coverage, as well as the Healthy Connections Program that serves 1,200 workers participating in the In Home Support Services Program in San Joaquin County. In July 2006, the Health Plan began serving Healthy Families members in Stanislaus and Merced Counties, becoming the first Local Initiative in the State to successfully achieve a Service Area Expansion.

Doing business as San Joaquin Health Administrators, HPSJ also acts as a licensed third party administrator to San Joaquin County's own employee health plan.

For more information, call 1-888-936-PLAN (7526) or visit www.hpsj.com.

San Joaquin County Enterprise Zone

On June 22, 2008, the San Joaquin County Enterprise Zone expanded to include parts of Lodi, Manteca, Tracy, Lathrop and an increased area in Stockton to total more than 650 square miles.

The County Enterprise Zone provides five categories of tax savings for businesses located within zone boundaries:

1. Hiring Tax Credit
2. Sales and Use Tax Credit on qualified machinery purchases used in production
3. Business Expense Deduction - up to \$20,000 per year on tangible personal property
4. Net Operating Loss Carryover - up to 100% carryover to future years
5. Net interest deduction for lenders - which may result in 3-4% increase in return on investment.

How can this help your business? When you hire qualifying employees, tax credits can total \$37,400 per employee over five years. Visit [San Joaquin County Enterprise Zone](http://SanJoaquinCountyEnterpriseZone.com) for more information.

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EZ Specialists Connie Rill and Ed Wanket are available to provide Enterprise Zone assistance by calling 209-468-3615.

Final state approval was recently received allowing qualifying businesses to capture tax credits from June 22, 2008!

Do not leave dollars on the table- call today!



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